

Sales Internship Opportunity in Luxembourg

Job description

Are you looking for a challenging internship opportunity?

vyzVoice seeks motivated students to join our sales team, reporting to the Sales Development Manager. This person works closely with the Sales Development team to improve team efficiency, conduct market research, and help identify and qualify prospects.

This intern should be prepared to work in a fast-paced team environment, and will finish the internship having gained experience in various aspects of sales and marketing.

During your internship at vyzVoice you will:

- Learn to perform advanced market research and to create relevant value propositions.
- Learn about Social Selling and how to use LinkedIn and a specific set of tools to identify trends and potential customers.
- Understand and practice the Business Canvas principles.
- Learn about the Internet of Things and how it impacts the different industries.
- Gain a deeper insight on the different roles involved in an IT solution acquisition and implementation process.
- Sharpen your communication skills, both in written and verbally.
- Get first-hand experience of working with one of the top CRM solutions on the market.

Skills

- Holder of a Master's degree in marketing, business, or a related field.
- Be proactive and eager to learn.
- Willing to evolve in a fast-paced environment.
- Strong organisational and analytical skills.
- Have excellent communication and interpersonal skills with ability to present complex issues.
- Interested in learning about market intelligence.
- Be fluent in verbal and written English.